

Sri Maharshi Consultancy Private Limited

Company Profile



Partnership with Sri Maharshi Consultancy Private Limited

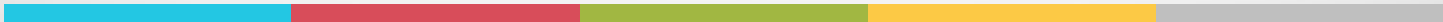


Presented by: Sri Maharshi Consultancy Private Limited

Confidential

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20+ Years of Proficiency in IT Products



Sri Maharshi Consultancy Private Limited, India

Sri Maharshi Consultancy Private Limited, India

www.srimaharshiconsultancy.com

CIN:U93000AP2016PTC103338

Overall IT Experience of our Consultants

- 20+ Years of Proficiency in IT Products and Services with superior C-SAT ratings
- Solutions delivered to many top banks in Africa
- Solutions delivered to many top Retailers and Telco's of USA(Bestbuy, Walmart, Verizon etc)
- Has got very good reputation for quality products

Banking Experience of our Consultants

- Core Product team of a Leading Banking Solution in Africa
- Customized USSD, Wallet, Mobile App solutions provided in Kenya, Uganda, Bhutan, Zambia
- Integrated with tons of external systems and core banking solutions

Past Experience of our Consultants



Leading Electronic Retailer



World's Largest Retailer



Largest U.S. Wireless
Communications Service
Provider



Fourth Largest Bank in
Indonesia



Reputed Dental Institution



Largest Logistics Company

Past Experience of our Consultants



Core Product Solution
Design for a Leading Multi
Channel Banking Solution



American Aerospace and
Engineering Company



World's Largest Office
Products Company



One of America's largest
department store chain



Singapore Based Mobile
Banking Product
Organization



10+ Years of USA & India
experience with one of
largest IT Corporation

Our Consultant Testimonials

Best Performance Awards from

Honeywell

BEST BUY

WIPRO
Applying Thought

The **Manthan** Award
SOCIAL RESPONSIBILITY & SUSTAINABILITY
“I am the FINALIST”

The image features a hand holding a magnifying glass over a person icon. Below this are four award logos: Honeywell (red box), Best Buy (yellow tag), Wipro (circular logo with 'Applying Thought'), and The Manthan Award (orange box with 'I am the FINALIST').

Our Consultant Testimonials



Our Consultant Testimonials



International Certifications

Provided Solutions to 20+ Top Banks in

**Kenya, Uganda, Zambia,
Zimbabwe, Bhutan**

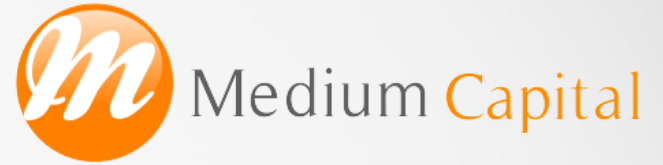
Active Customers of Sri Maharshi Consultancy Private Limited



Active Customers of Sri Maharshi Consultancy Private Limited



**ARM-SAFETY
SECURITY**
"Safety in Security-Our Priority"



M-PAY
Mobile payment solutions
A Simlepay Technology Limited Company



VISHNU
UNIVERSAL LEARNING

Our Proven Products in Market



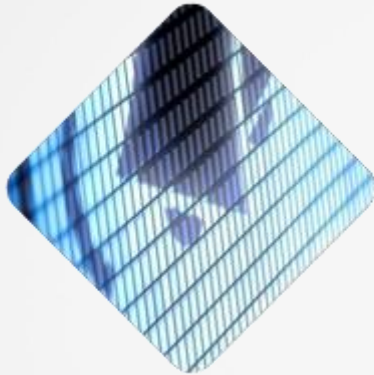
Enterprise HR Suite



- Complete Enterprise HR Suite suitable for any enterprise in any domain
 - ✓ Employee Profile Management
 - ✓ Leave Management
 - ✓ Training
 - ✓ Performance Appraisal
 - ✓ Online Exams
 - ✓ Corporate Communications
 - ✓ Payroll
 - ✓ Recruitment
 - ✓ Disciplinary management
 - ✓ Access Control
 - ✓ Payslips
 - ✓ Tax reports
 - ✓ Compliance reports
 - ✓ Audit logs
 - ✓ Integration with Core Banking
 - ✓ Graphical Dashboard

and many more...

Enterprise Alert Engine



- Highly Configurable alerting engine to suite needs of any Enterprise.
- Few Application areas:
 - ✓ Loan Alerts
 - ✓ Premium Payments
 - ✓ Fraud Prevention
 - ✓ Anti-Money Laundering
 - ✓ High Value Transactions
 - ✓ Customer Transaction notifications
 - ✓ Customer Applications etc.
- Supports
 - ✓ User Groups
 - ✓ Severity of Alerts
 - ✓ Notifications through SMS/Email/Dashboard
 - ✓ Audit Logs
 - ✓ Reports

and many more...

Biometric Banking



- Enables Bio-Metric and Photograph authentication of customers before withdrawals at Branches to mitigate fraud.
- System equipped with support for integration with any Core Banking System.
- Supports
 - ✓ Joint Accounts
 - ✓ Teller Level Audit
 - ✓ Exceptional Scenarios
 - ✓ Graphical and Downloadable Repots

Lending Master



- Complete solution for Micro Finance institutions and Banks with complete tracking of Loans from Customer Registration till Loan Closure.
- Built-in and flexible approval process for
 - ✓ Customers
 - ✓ Applications
 - ✓ Grants
 - ✓ Disbursement
 - ✓ Collections tracking
 - ✓ GL Transactions
 - ✓ Staff Management
 - ✓ Roles & Responsibilities
- Supports
 - ✓ Attachments
 - ✓ Downloadable reports
 - ✓ Charges
 - ✓ Accounting
 - ✓ Instant snapshot for Loans
 - ✓ Monthly deductions
 - ✓ Alerts
 - ✓ Graphical reports
 - and many more...

Online Banking



- ✓ Complete Retail and Corporate Internet Banking solution with quickest time to market for any Bank.
- ✓ Proven and Built on most flexible and advanced product framework in the market.
- ✓ Supports integration with any Core Banking and any Third-Party Service.
- ✓ Supports enabling Mobile, USSD channels on the same platform

and many more...

Mobile Banking/ Wallet Master



- Highly Secure and High-Quality Wallet/ Mobile solution with quickest time to market for any Customer.
- Android, IOS apps based on most advanced and secure framework.
- Supports
 - ✓ Wallet
 - ✓ Prepaid Cards
 - ✓ Receipt Printing
 - ✓ Agents
 - ✓ Merchants
 - ✓ QR Codes
 - ✓ NFC
- Support enabling Online, USSD channels on the same platform and many more...

Asset Master



- Asset Management System for Enterprises.
- Compliance system suitable for any type of Organization.
- Takes care asset management by
 - ✓ Categories
- Supports
 - Manageable useful life
 - NBV
 - Residual value
 - ✓ Depreciation
 - ✓ Access control
 - ✓ Downloadable reports
 - ✓ Audit support
 - ✓ Support for core banking integration
 - ✓ Graphical charts
 - ✓ Staff Management

and many more

Change Management & Ticket Tracking



- Compliance system suitable for any Enterprise
- Change Management fully controls and tracks changes to environments with built-in flexible approval process.
- Equipped with
 - ✓ Ticket tracking
 - ✓ Notifications
 - ✓ Escalations
 - ✓ Environment Management
 - ✓ Stakeholder Management
 - ✓ Access control
 - ✓ Downloadable reports
 - ✓ Graphical charts

and many more

Customer Relationship Management



- Compliance system suitable for Customer Request tracking system
 - ✓ Ticket Management
 - ✓ Escalations by Priority
 - ✓ Auto Notifications
 - ✓ Access Controls
 - ✓ Audit Reports
 - ✓ Complete Tracking of Tickets
 - ✓ SLA Tracking
 - ✓ Grouping by Root Cause
 - ✓ Performance Analysis Reports
 - ✓ Graphical charts
 - and many more
- Supports customer applications capture through Mobile and Web Channels
- Customer Acquisition
- Loan Origination

and many more...

Patient Manager



- Dental Hospital Management Suite
- Designed for
 - ✓ Dental and Medical Institutions
 - ✓ Supports complete patient tracking
 - ✓ Treatment
 - ✓ Billing
 - ✓ Bio-Metric authentication
 - ✓ Mobile interfaces
 - ✓ Graphical dashboard
 - ✓ Messaging
 - ✓ Feedback and SLA based patient tracking available

and many more...

Message Gateway



- Unique messaging solution for Enterprise and Retail customers.
- Supports
 - ✓ Buy Credits
 - ✓ Messaging to customers/groups
 - ✓ File Uploads
 - ✓ Credit Tracking
 - ✓ Message Tracking
 - ✓ Integration support with any system.
 - ✓ Supports all types of messaging(Inbound and Outbound) with Multi Language support and customizable workflow definitions
 - ✓ DND filters

and many more...

USSD Master



- ✓ Unique USSD Interface solution that enables enterprise services to public.
 - ✓ Full-fledged solution to with Customizable menu's, Admin Panel, Graphical dashboard.
 - ✓ Solution compatible with any domain.
 - ✓ Compatible with any interface/USSD Aggregator/MNO
- and many more...

Custom Product Development



- Every Business is unique and requirements are dynamic.
- We are open for custom product development in any domain.
- We have solid framework to address the needs of our customers and we guarantee Quickest time to market and with High Quality

Case Studies



Our Key Consultant Expertise - Case Study: Chase Bank, Kenya - Online Banking

Problem: Sep 2014 – Bank has been struggling with poor and lack of delivery for planned Online Banking solution by a local Vendor since 1 year.

Customer Situation

- Tremendous pressure from Key Corporate International Customers of Bank and Bank could not decide on the way out
- No confidence on next potential vendors considering past experience
- In a casual meet, IT Director mentioned the problem and said you do not have online banking solution else I would have counted you

Solution

- Consultant requested for 4 working days of time to prove the flexibility of already implemented Mobile Banking solution and how fast it can be customized for Online Banking
- Exactly in 4 working days, in Bank's server, Consultant demonstrated fully functional Online Banking system for Retail Customers along with a few features of Corporate Banking
- Bank instantly signed contract

Benefits

- 15th October 2015, Within 3 Weeks – system was deployed to UAT as promised
- System has been proven to support any number of channels as required by the bank
- Bank launched the system to prod
- IT Director was really pleased and Thanked the team for making this a really good win-win deal
- Reference: The then IT Director: Chege Thumbi, CEO of Credit Bank, Kenya

Our Key Consultant Expertise - Case Study: Equity Bank, Kenya – Mobile Banking

Problem: May 2015 – Bank has been struggling with lack of flexible mobile banking platform. Performance of Current system has been poor considering the High Volumes. Millions of Dollars was spent but did not get expected output from existing vendor

Customer Situation

- Not enough confidence on Potential vendors and their systems as their Volume of Transactions is too High
- Not enough confidence on Potential vendors as architecture is not flexible enough for their needs compared to other banks
- Considering the past struggle, CIO had plans of developing flexible system in-house although it takes years

Solution

- Our Consultant, gave a presentation to CIO of Bank covering Flexibility, Quality Highlights and Architecture, How it can instantly solve their problems.
- CIO gained all necessary confidence and signed the contract for Kenya at first – The biggest volume
- Within 3 weeks entire implementation was completed and it was a record

Benefits

- Highly Flexible and High Quality system was deployed within 3 weeks
- Same solution got rolled out to subsidiaries
- CEO and CIO were really pleased and commented no other project was so successful without any issues like this
- Reference: The then CIO Raphael Hukai, Executive Consultant at Turkish Airline

Comment of Equity Group CIO after Launch(July 16th 2015)

Varma, I will need to write to you later more officially to thank you and your team, but what you guys did was absolutely amazing, and we are looking forward to working with you more.

Thanks!

Raphael Hukai | Chief Information Officer | Equity Group Holdings Limited

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CSAT Rating 5/5 – From a leading Bank in Uganda

One of the Revolutionary Multi Channel Banking solution in Uganda

Highly Compatible and Extensible Solution

Secured
CSAT Rating:
5/5

Product & Support

Reference:
Tashin Morjaria
Ag. Executive Director
Orient Bank Ltd, Uganda

Why SMC ?

Proven professionals available who did similar products

You can try us FREE for few days without any obligation

Proposed solution can be extended to any future needs easily

Proposed solution is Highly Secure, Customizable and Scalable

Quick Time To Market, Admin Console, Graphical Dashboard

Product solution can be customized to support any other Channels of future

Thank You

Our Contact Info

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